



Consulting | Research | Training  
Always Looking For Great People...

<b>Position:</b>	<b>Business Development Manager</b>
<b>Location:</b>	<b>HQ - Lucknow &amp; Delhi</b>
<b>Relevant Sectors:</b>	<b>Marketing, Relationship Building, Development Research, Engineering Consultancy, Project Management Units, Monitoring &amp; Evaluation, Impact Assessment</b>

AMS ([www.amsindia.org](http://www.amsindia.org)) is currently engaged in offering development research based consulting services to various Govt. departments and international agencies (**World Bank, Unicef, UNDP, WFP, etc.**). To achieve our growth targets, we are looking for—

## Business Development Managers

### HQ - Lucknow & Delhi

#### Job Responsibility

- To conduct regular visits to clients in the allocated states for business development
- To follow-up and realize the due payments from clients in the allocated states
- To identify and secure the consent of experts in the allocated states to associate with AMS
- To analyze client needs and assist in developing winning research proposals in response to tenders
- To recruit Project Coordinators / Associates in the allocated states on need basis
- To identify suitable Partner Organizations in the allocated states on need basis

#### Eligibility

- **MBA / PGDM** in Marketing / Management from a reputed institute
- Computer savvy with excellent command over **Written English**
- **Freshers** and **Experienced**, both are welcome to apply.

#### Remuneration

Salary Range: **Rs. 6 - 9 Lakh per annum\*** + Performance- based Incentives  
*\*(Based upon qualification & experience)*

*In addition, the Business Development Managers shall be entitled to TA, DA, and local conveyance as per company norms.*

#### How to Apply

Interested candidates may please mail their **detailed CV** along with a **recent photograph** by **30<sup>th</sup> September (Sun), 2018** to [hrd@amsindia.org](mailto:hrd@amsindia.org) **clearly mentioning "Business Development Manager" in the subject line.**

 **Only short listed candidates shall be notified by us.**