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Always Looking For Great People...

<u>Position:</u>	Business Development Manager
<u>Department:</u>	Business Development & Client Relationship
<u>Location:</u>	Delhi
<u>Relevant Sectors:</u>	Marketing, Relationship Building, Development Research, Engineering Consultancy, Project Management Units, Monitoring & Evaluation, Impact Assessment

AMS (www.amsindia.org) is currently engaged in offering development research and consulting based services to various Govt. departments and international agencies (**World Bank, Unicef, UNDP, WFP, etc.**). To achieve our growth targets, we are looking for—

Business Development Managers

HQ - Delhi

Job Responsibility

- To conduct regular visits to clients across the country for business development
- To recruit Project Coordinators / Associates across the country on need basis
- To identify and secure the consent of experts across the country to associate with AMS
- To identify suitable Partner Organizations across the country on need basis
- To follow-up and realize the due payments from clients across the country
- To analyze client needs and assist in developing winning research proposals in response to tenders

Eligibility

- **MBA / PGDM** in Marketing / Management
- Computer savvy with excellent command over **Written English**
- Relevant experience demonstrated through previous work done
- Age limit: **Min.: 30 years; Max.: 40 years**

Remuneration

Salary Range: **Rs. 12-18 Lakh / per annum** (*inclusive of performance-based variable component*)

In addition, the Business Development Managers shall be entitled to TA, DA, and local conveyance as per company norms.

How to Apply

Interested candidates may please mail their **detailed CVs** along with a **recent photograph** by **31st May (Thu), 2018** to hrd@amsindia.org **clearly mentioning "Business Development Manager" in the subject line.** **Please attach documentary proof of your last drawn salary, failing which the application shall be rejected.**

☞ **Only short listed candidates shall be notified by us.**